

Message Text

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ACTION EA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

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R 150825Z NOV 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 6032

UNCLAS TOKYO 14942

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: ACT '75 SOLICITATION SUMMARY REPORT WEEK ENDING NOVEMBER FIFTEEN

REF: USDOC 16869

1. PA'S RECEIVED FROM OIM, SEVENTEEN: (A) ALPHA DATA; (B) APPLIED DIGITAL; (C) AUERBACH; (D) BEEHIVE; (E) BELL AND HOWELL; (F) CODEX; (G) COMPUCORP; (H) COMPUTER DEVICES; (I) DATA PRODUCTS; (J) DELTA DATA SYSTEMS; (K) DIGI-DATA; (L) EASTMAN KODAK; (M) GENERAL AUTOMATION; (N) HARRIS COMPUTER SYSTEMS; (O) INTERDATA; (P) MUNZIG INTL; AND (Q) PERTEC.

2. PA'S RECEIVED LOCALLY, THIRTEEN: (A) AMPEX; (I) COMPUTER AUTOMATION; (C) DI-AN CONTROLS; (D) DIGITAL EQUIPMENT; (E) EDUTRONICS; (F) GENERAL DATACOM; (G) PRIME INTL; (H) SPATIAL DATA; (I) SUMITOMO SHOJI, MULTI-ACCOUNT AGENT REPRESENTING (1) GOULD INC., (2) DATA-100, AND (3) TELETYPE CORP., (J) TEKTRONIX; (K) TEXAS INSTRUMENTS; (L) TRW DATACOM; AND (M) VECTOR GENERAL. PLS NOTE GENERAL DATACOMM AND TRW DATACOM ARE TWO SEPARATE ENTITIES.

3. PA'S EXPECTED FROM OIM/PRINCIPAL, FOUR: (A) DATARAM; (B) PACIFIC MICRONETICS; (C) TALLY CORP., AND (D) WANG LAB.

4. PA'S TO BE SUBMITTED TC, TWO: (A) ELECTRONICS MEMORIES; AND (B) SYCOR.

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TM TC WAITLIST, THREE: (A) PAN-AM INTL SERVICE DIV (NTM); (B) PCS INC. (NTM); AND (C) RELIANCE ELECTROIC (OTM).

6. TC DROPPED NASHUA SINCE BOTH NASHUA REP. IN JAPAN AND AGENT STILL HAVE NO FIRM DECISION. REQUEST OIM REMOVE NASHUA FROM PROSPECTIVE PARTICIPANT LIST.

7. PARAS ONE THRU FOUR ABOVE YIELD THIRTY-SIX DEFINITE PARTICIPANTS REPRESENTING THIRTY-EIGHT U.S. EXHIBITORS. PLS NOTE SUMITOMO SHOJI PARTICIPATING AS MULTI-ACCOUNT REPRESENTING THREE U.S. FIRMS.

8. TC RECORDS INDICATE TOTAL EIGHT NTM PARTICIPANTS: (A) EBEEHIVE; (B) COMPUCORP; (C) DELTA DATA SYSTEM; (D) DIGI-DATA; (E) EDUTRONICS; (F) HARRIS COMPUTER SYSTEMS; (G) PERTEC; (H) PRIME INTL. IS DATARAM NTM?

9. PLS ADVISE AGREEMENT THIS REPORT WITH OIM RECORDS.
HODGSON

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Draft Date: 15 NOV 1974
Decaption Date: 01 JAN 1960
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Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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